



**California
Construction
Contracting
Program**

www.buildcalifornia.org

Between October 1, 2007 and September 30, 2008, Caltrans anticipates receiving in excess of \$3 billion of federal transportation funding and \$3.5 billion in State funding. You are encouraged to attend and learn first-hand, from an expert team of training consultants, who intimately understand Caltrans and local agencies' bidding and award processes as current and former contractors and business owners.

These courses are designed to give attendees a general understanding of accounting and financial issues relevant to small business. This knowledge will provide attendees with an understanding of how to best manage their business' financials, how to manage cash flow and growing capital for future success.

Course 3: Growing Capital

Attendees will understand how to:

- What is capital
- How to maximize capital for your business
- How to access non-traditional financing
- How to make your company ready to receive private equity financing
- How to get your business and yourself on the growth path

Topics covered include:

- Kinds of capital
- Methods to grow capital
- Information on capital providers who can offer:
 - Finance resources for real estate
 - Lines of Credit
 - Bonding for Construction
 - SBA / Government Loans
- How a wide range of banks and other lending organizations evaluate your loan application

Dates

May 20, 2008

From 9:00 am to noon

Location

Point Loma Nazarene University – Mission Valley
4007 Camino del Rio South
Room 207
San Diego, CA 92108

Space is limited to 40 participants- Please reserve your spot today by calling the Small Business Development Center at 760-795-8740